

## ACCEPTING NEW EFP PARTNERS

### POLICY

(Approved by EC in Split, October 2019)

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The EFP Partners are an exclusive group of companies, with a portfolio of products and technologies, within the dental sector that helps the EFP fulfil its mission by providing unconditional grants to the federation. The Partnership is sealed through a legal and clear Partnership contract that is signed individually with each partner for a renewable period of 3 years. This contract contains benefits for both parties and can be renewed if both parties decide to.

The transparent collaboration between 'industry' and a non-profit scientific entity is an asset to strengthen science and commercial development which greatly benefits professionals in periodontology, dentistry and oral hygiene as well as the general interest of the public.

The purpose of this policy is to set the criteria for the EFP Executive Committee to accept a new EFP partner within the existing EFP Partner group (currently 8 companies within the group).

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The EFP Executive Committee is in charge of accepting by majority of its members the entrance of a new EFP Partner.

Not all companies are fit to enter this exclusive group. These are the basic requirements that are recommended:

#### **An 'Exclusive' group of companies:**

The EFP partners are an exclusive and well-chosen group of companies that should be treated as such. The EFP must take care of these relationships and maintain a transparent and considerate communication with each of them.

The EFP Treasurer in collaboration with the Head of Communication will be responsible of the contacts with the existing and new partners. The President and the Secretary General will be the next in charge, in case the Treasurer is not available.

The EFP must always be aware of the dangers of having too many partners. Too many companies in the group could be difficult to manage and jeopardize the existing relationships and contacts.

#### **Accepting a new Partner:**

New partners should be clearly related to the Dental business.

Companies related to parallel fields/businesses such as companies linked to other diseases not related to the field of Periodontology, Implant diseases and conditions/or Oral Hygiene will not be accepted.

Companies that do not sign up to the mission of the EFP, will not be accepted.

Companies that produce products that are scientifically doubtful or create scientific discussion and discrepancies will not be accepted.

Companies that do not fulfil or follow our Code of Ethics will not be accepted.

Any exceptions to this rule should be clearly discussed and approved by the Executive committee.